

MARITIME TRANSPORT

JOB TITLE

Forwarding Manager

JOB DESCRIPTION

Forwarding managers plan and organise cargo shipments within national and international areas. They communicate with carriers and negotiate the best way to send the cargo to its destination which can be a single customer or a point of distribution. Forwarding managers act as experts in supply chain management. They know and apply the rules and regulations for each specific type of cargo and communicate the conditions and costs to the clients.

KNOWLEDGE AREAS

- Middle level education
- Maritime English
- Computer literacy

SOFT SKILLS

- Business communications skills
- Written & verbal communication skills
- Provide guidance to a team
- Ability to adapt to different situations, environments and people
- Ability to work and co-operate with others as part of a team
- Ability to take initiatives and make decisions
- Persuasiveness, assertiveness and diplomacy
- Problem- solving skills
- Motivation of people
- Self-presentation skills

HARD SKILLS

- Analyse supply chain trends
- Develop efficiency plans for logistics operations
- Prepare bills of lading
- Make bids in forward auctions
- Manage freight payment methods
- Manage medium term objectives
- Coordinate export transportation activities
- Analyse shipping rates
- Plan transport operations
- Prepare documentation for international shipping

COMMENTS

To see if and how this occupation is regulated in EU Member States, EEA countries or Switzerland please consult the ESCO occupations pillar in the following link: <https://esco.ec.europa.eu/en/classification/occupation>